

Analytics Ci Cautious Fund of Funds

November 2018

INVESTMENT OBJECTIVE

The Fund's objective is to provide stable capital growth with an appropriate level of income, while minimising the possibility of capital loss over the short term through active management. The Fund aims to preserve capital while exhibiting low levels of return volatility. The Fund aims to achieve returns in excess of inflation over 3 years and longer. This Fund complies with Regulation 28 of the Pension Funds Act.

INVESTMENT DISCLOSURE

Launch Date	02 September 2002
ASISA Classification	SA Multi-Asset Low Equity
Risk Profile	Low
Benchmark	CPI + 3% – rolling 3 year periods
Equity Exposure	The Fund will have an equity exposure between 0% and 40% at all times
Foreign Exposure	Up to 30% of the assets may be invested offshore and an additional 10% invested in Africa, ex RSA
Opening NAV Price	100.00 cents per unit
Frequency of pricing	Daily. Our NAV prices are published on our website and in the national newspaper

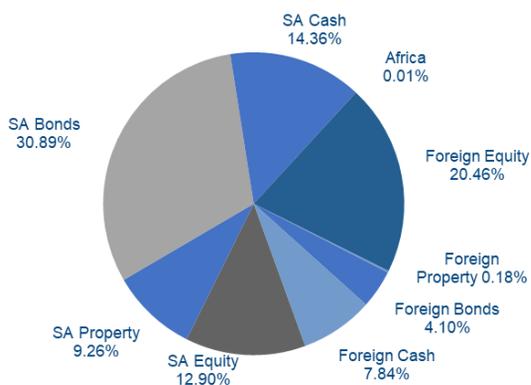
PORTFOLIO MANAGER

Portfolio Analytics (Pty) Ltd (Analytics) is the lead manager for this Fund. Analytics uses specialist quantitative and qualitative skills and processes to create and manage their multi-manager funds. The objective is to offer investors a well-researched collection of specialist managers, combined in a scientific way to ensure that the risk and return characteristics of the funds are preserved at all times.

PORTFOLIO HISTORIC PERFORMANCE

*Annualised returns	1 year	2 years	10 years	Since Inception
Analytics Ci Cautious Fund of Funds	-0.7%	4.1%	7.9%	9.8%
Sector	0.2%	4.2%	8.1%	9.3%
CPI + 3%	8.1%	8.4%	8.3%	8.4%
Lowest 1 year rolling return since inception				-2.2%
Highest 1 year rolling return since inception				25.0%

ASSET ALLOCATION



PORTFOLIO DETAIL HOLDINGS

Analytics Ci Managed Equity	13.75%
• Coronation (segregated)	
• Investec (segregated)	
Ci Diversified Income	19.62%
Ci Property	8.34%
Stanlib Bond	16.76%
Analytics International Flexible	31.00%
• Canaccord Balanced mandate	
• Investec Global Franchise mandate	
Stanlib Corporate Money Market	7.54%
SA Cash	2.99%

Please note: Asset allocations are one month lagged.

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ADDITIONAL INFORMATION

Fund Size	R 349 million
Minimum Investment	R10 000 lump sum or R500 monthly
Initial Fee	Class A: 0.00%
Total Expense Ratio	Class A 2.03%, Class B 1.63%, Class A1 1.46%
Transaction Cost	Class A 0.10%, Class B 0.10%, Class A1 0.10%
Total Investment Charge	Class A 2.13%, Class B 1.73%, Class A1 1.56%
Calculation Period	1 October 2015 to 30 September 2018
Initial Advisory Fee	Maximum 3.00% (excl. Vat)
Annual Advisory Fee	Maximum 1.00% (excl. Vat)
Income Declaration Dates	31 March, 30 June, 30 September and 31 December
Last 12 months Distributions (cpu)	31/03/2018: (A) 2.69 (B) 2.93 (A1) 3.03, 31/12/2017: (A) 1.86 (B) 2.10 (A1) 2.21
Income Reinvestment / Payout Dates	2nd business day in April, July, October and January
Income as % of Month-end Price	3.83% (Class A)
Transaction cut-off time	14:00
Valuation time	17:00

FAIS Conflict of Interest Disclosure

The Analytics funds obtain their equity exposure by investing in the Analytics Ci Managed Equity Fund. Analytics earns an annual service fee of between 0.05% and 0.15% (excl. Vat) from this investment. The Analytics funds may obtain some of their offshore exposure by investing in the Analytics International Flexible Fund. Analytics may earn an annual fee of up to 0.32% from this investment.

CHARACTERISTICS

This is a multi-asset low equity portfolio which means that the portfolio may have a maximum equity exposure of up to 40% at all times.

This portfolio may, at the discretion of the portfolio manager, invest up to 30% in securities that are listed on exchanges that are members of the World Federation of Exchanges. It may also invest up to 10% in Africa.

RISK REWARD PROFILE: Low

Typically, the lower the risk, the lower the potential return and the higher the risk, the higher the potential return. There is no guarantee that returns will be higher when investing in a portfolio with a higher risk profile. The risk profile for this portfolio is rated as low, as it may only invest up to 40% in equity securities, both locally and abroad.

RISK DEFINITIONS

Market Risk

Equity markets are volatile and the price of equities fluctuate based on a number of factors such as changes in the economic climate, general movements in interest rates and the political and social environment which will also affect the value of the securities held in the unit trust, thereby affecting the overall value of the unit trust.

Currency Risk / Foreign Exchange Risk

This risk is associated with investments that are denominated in foreign currencies. When the foreign currencies fluctuate against the South African Rand, the investments face currency gains or losses.

Concentration Risk

Unit Trusts pool the assets of many investors and use the proceeds to buy a portfolio of securities. There are regulations in place which limit the amount that a unit trust may invest in securities, thereby spreading the risk across securities, asset classes and companies.

Liquidity Risk

This relates to the ability of the unit trust to trade out of a security held in the portfolio at or near to its fair value. This may impact on liquidity and in the case of foreign securities, the repatriation of funds.

Credit Risk

Credit risk is where an issuer of a non-equity security may not be able to make interest payments or repay the capital. This will impact the value of the unit trust

Inflation Risk

The risk of potential loss in the purchasing power of your investment due to a general increase of consumer prices.

Political Risk

The risk that investment returns could suffer as a result of a country's political changes or instability in the country. Instability could come from changes in the country's government, policy makers or military.

Tax Risk

This risk relates to any change to tax laws or to the interpretation of existing tax laws which has an impact on the manner in which unit trusts are taxed.

Compliance Risk

This refers to the risk of not complying with the legislation, regulations, prescribed investment limits and internal policies and procedures by the manager or the portfolio manager.

This document is not intended to address the personal circumstances of any Financial Services Provider's (FSP's) client nor is it a risk analysis or examination of any client's financial needs. Collective Investment Schemes in Securities ("CIS") are generally medium to long term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to future performance. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to this portfolio and are subject to different fees and charges. A schedule of fees and charges is available on request from Ci. Ci does not provide any guarantee either with respect to the capital or the return of the portfolio. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. International Investments may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. Analytics aggregates all foreign investments within the Analytics offshore portfolio. The portfolio may therefore be invested in the Analytics offshore portfolio from time to time. Portfolio Analytics International and SIP may earn an annual investment management fee of up to 1% on all such investments. The portfolio may be closed from time to time in order to manage it more efficiently in accordance with its mandate. A fund of funds is a portfolio that invests in portfolios of collective investment schemes, which levy their own charges, which could result in a higher fee structure for the fund of funds. The Analytics portfolios are established and administered by Ci, and Analytics has been appointed to manage and market the portfolios. Analytics is an indirect shareholder of Ci. As a shareholder, Analytics may earn dividends from time to time and participation in any dividends may be linked to the revenue generated by Ci from the Analytics portfolios, and from any other Ci portfolios. Ci retains full legal responsibility for this co-named portfolio. Additional information on the portfolio may be obtained, free of charge, directly from Ci. Ci is an affiliate member of the Association for Savings & Investment SA (ASISA).

Total Expense Ratio (TER): The above TER % has been annualised and indicates the percentage of the value of the portfolio which was incurred as expenses relating to the administration of the portfolio over the rolling 3 year period or since fund inception, on an annualised basis. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER's cannot be regarded as an indication of future TER's.

Transaction Cost (TC): The above TC % has been annualised and indicates the percentage of the value of the portfolio which was incurred as costs relating to the buying and selling of the assets underlying the portfolio.

Transaction Costs are a necessary cost in administering the portfolio and impacts portfolio returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of portfolio, investment decisions of the investment manager and the TER.

Total Investment Charge is the TER plus TC which indicates the percentage of the value of the portfolio which was incurred as costs relating to the investment of the portfolio. Performance quoted is for lump sum investment with income distributions, prior to deduction of applicable taxes, included. NAV to NAV figures have been used. The annualised return is the return of the performance period re-scaled to a period of one year. Performance is calculated for the portfolio and individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax.

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Analytics is authorised under the Financial Advisory and Intermediary Services Act, 2002 (act 37 of 2002) as an authorised financial services provider, FSP no. 631.